



Wade Younger, CSP

"It's about being motivated to MASSIVE action!"

I Need For You to Jump!

Get your staff to want to do what they need to do! How do we get employees to work better...smarter...with a true commitment to their jobs? It takes more than traditional appraisals, threats of job loss, raises and other incentives. The need to achieve must come from the performers themselves and you can learn to instill this drive in them.

At this session you will discover how to create a self-driven workplace. Get a clear understanding of what drives high achievement. Discover how to build and coach self-starters. How to put the drive to succeed back in the hands of your staff. You'll gain insight into what drives you and your staff to succeed...so you can turn this knowledge into positive action.

You will be able to:

- Gain insight into what motivates different individuals to want to succeed.
- Build interpersonal and communication skills that create and sustain the desire to be one's best.
- Develop the skills that resolve team problems and reward winning behavior.
- Become a high-achieving model to coach and mentor your team to greater heights.
- Fostering a workplace where people are motivated by ethical actions and a healthy work culture.
- Understanding the complexity of motivation: what it is...what it isn't and why management is motivation.
- Motivators and De-motivators: how do these factors affect performance
- The impact of ethics, personality, temperament, values, cultures on motivation
- Building the managerial style that successfully challenges your people to perform at their best

The book, "I Need You to Jump!" is a great complement to a Motivational Keynote or Breakout session!

